



Stefan Gisy

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Setting goals – and doing what it takes to achieve them

Short description

Stefan Gisy has a strong entrepreneurial streak with an eye for cost-efficiency, transparency and profitability. He has spent years successfully managing divisions, departments and companies with P&L and HR responsibility. Stefan Gisy brings advanced experience with products that involve the provision of intensive technical advice and are aimed at improving overall performance, lead times and costs, in corporate groups as well as SME structures. This includes the areas of machine and automation technology, as well as specifically power generation and distribution. With his proactive attitude, hands-on mentality and valuable empathy skills, Stefan Gisy is a persuasive communicator who approaches others in a level-appropriate way. For years he has successfully managed specialist areas such as incoming goods, after-sales service (with complaints management), quotation management, SCM, production planning and control, operational excellence, project handling, order processing, R&D, engineering, logistics and quality. He has also spent years focussing on the issues of profitability, efficiency and development with lean and agile process technologies, as well as online data management based on shop floor, best practice and lean methods, and has achieved sustainable and measurable success in introduction and implementation in all of the companies concerned. Thanks to his keen perception and extensive knowledge of business administration, production processes, change management and lean methods, he is well-placed to grasp the big picture and take a holistic approach in his work. Stefan Gisy enjoys being involved on a strategic level, is quick to identify trends and ensures that projects are implemented speedily and to the full, making sure to complete important and urgent tasks himself. He feels at home on the national and international stage and maintains a respectful attitude at all times – business partners perceive him as an analytical and highly goal-oriented individual with strong determination and resilience.

Focal points

- Company management, project management, project controlling, process optimisation, change management, ad interim management
- Management of recertification and repeat audits in the area of ISO 9001, ISO 14001 and ISO 4500
- Management of lean projects, operational excellence, Six Sigma (Black Belt), advanced production systems
- Personnel management, coaching and motivation of international matrix organisations, with a span of management of up to 45 people
- Transfer-of-technology projects, make-or-buy decisions, relocation of production and processes, significant international experience
- Project management and control of long-term projects (up to six years) of moderate to very high complexity

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- Strategic company orientation. Market-driven and market-compliant positioning of companies. Benchmark analysis and competition analysis, as well as the definition and implementation of measures based on these analyses
- Specialist business and contract law knowledge for the preparation of RFQs with FAT and SAT of capex and opex investments (in the range of > 10 million euros)

Professional experience

- Division management in the area of quality, safety and environment, with occupational health and safety (safety officer)
- Managing director on a mandate basis, various client projects as project manager and project coordinator
- Managing director and owner of a metal construction company with P&L responsibility, change management and turnaround. General contractor in the area of process systems and equipment, as well as piping systems for water supply, process heat, industrial technology, pharmaceuticals and chemistry
- Division management in the group network of an international energy supplier in high and extra-high voltage technology (six years of expat experience)
- Profit centre management in systems and medical technology, responsible for acquisition and customer care worldwide
- Head of operational excellence and quality
- Technical management in the area of components for energy technology with technical responsibility for licence factories in Russia, China, Sweden and Egypt
- Group manager for high-voltage components
- Development engineer in the area of FEM calculation and analytics